

Automated network discovery, documentation and diagramming

Network Glue **Saves you time** throughout your customer journey — from onboarding to troubleshooting to identifying new business opportunities.

Best of all, it's available for a low flat fee — meaning that your margins increase as your client base grows.

Have we piqued your interest yet?

Here are 6 ways Network Glue is already helping MSPs,

as told in their own words.

Assessment & Onboarding

Hours of work condensed into minutes.

Once installed, the Network Glue collector automatically detects devices on a client's network, regardless of vendor, and pulls this information into IT Glue.



"Before Network Glue, we did physical audits of our client's site and then made manual entries. From the site-walk to documentation, it probably took us around 3 to 5 hours, depending on the size of our client's network."

Bert Freeman. HITECHNIQUE, SPOKANE WA

"The area that Network Glue helps us the most is client assessment. When we onboard a new client, we often go in there blind as we can't install RMM agents on all machines."

Derrick Wlodarz . FIRELOGIC, DES PLAINES IL

"Network Glue helps us with clients that do not have RMM agents installed.

We can now easily bring in these devices as IT Glue configurations automatically. This saves us a bunch of manual work."

Bert Freeman . HITECHNIQUE, SPOKANE WA

Full Client Visibility

No client goes undocumented with Network Glue. All of your clients' networks are documented and graphically displayed in a dynamically updated network diagram that gives immediate visibility. Techs can then drill into the details of all your clients' networks and get a level of insight that wasn't possible before.





"For clients without M****, it's a very manual and laborious process. Before Network Glue, we would do manual IP scans and store the information in Excel files. The challenge with this is that the information is often inaccurate and we lack some information, then we need to decipher the black hole of information."

Derrick Wlodarz. FIRELOGIC, DES PLAINES IL

"Before Network Glue, network documentation and network diagramming were manual processes for clients without A****. **Diagramming our clients' networks using Lucidchart or Visio would be a multi-hour job.** Since it took so long, we didn't create network diagrams for all of our clients."

Matt Lucas. carolina business equipment, columbia sc

Centralized Documentation

Network Glue feeds information into the existing IT Glue platform, maintaining it as your centralized access point for all documentation. This eliminates the need to integrate a new piece of software into your stack, and allows easy access to client network information, no matter where your techs are located.

"Network Glue is really appealing to me as I am not interested in bringing another tool to my toolset. Having all of the network information documented in IT Glue where the rest of our documentation is makes it more efficient for our team to find anything."



Steve Ricketts . ROEING CORPORATION, LAFAYETTE IN

"What I like most about Network Glue is the ability for the network diagram to provide a launchpad for us to view all of the Configurations in IT Glue. When I need to search for a device type, for example, Firewall, I can easily single it out and view the configuration information all on the same screen."



Bert Freeman. HITECHNIQUE, SPOKANE WA

"We have many on-call technicians who do rotations. They are remote and might not be familiar with everything about the client. Network Glue provides them with context so they can easily zone in on devices and the information they need to very quickly know what's going on."

Frank J. Hannaford . coretech, omaha ne

"In the past, certain network knowledge was usually confined to only a few technicians who had been on-site. Now, every technician is able to get a complete overview of how our clients' networks look without relying on other technicians."

Bruce Brown . COMPUTER ONE, LAFAYETTE LA

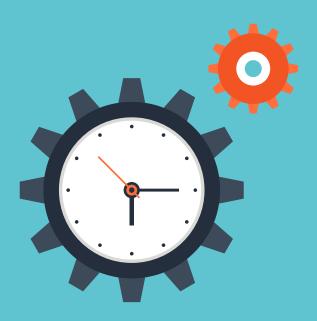
Ongoing Updates

By default, Network Glue automatically synchronizes network information into IT Glue daily. You can rest assured that your network documentation will be up-to-date. Manual syncing is also possible, just in case you need up-to-the-minute information.

"The ongoing update of the documentation and diagramming is what we find the most valuable.

For example, when our on-site technicians change a switch for our client, they no longer have to remember to update the documentation and diagrams. Not only that, our help desk will automatically see the latest network documentation and diagram. This will save them time when investigating."

Matt Lucas. carolina business equipment, columbia sc



No More Blind Spots

With the transparency that Network Glue provides, **every corner of your clients' networks become known**.

When you have the complete picture, issues and anomalies can be pinpointed with ease—allowing for advanced troubleshooting.

"We have only deployed Network Glue on 5 clients so far, but **we saw the value right away.** Within a day, we have complete, live network diagrams that are a living representation of their system. This has already helped us identify some issues and anomalies that we can do further research on."

Frank J. Hannaford . CORETECH, OMAHA NE

"Before Network Glue we were just relying on our eyes and the client's office staff to let us know where devices are, and most of the time, the staff don't really know. In some instances, we notice something two to three weeks down the line."

Bruce Brown, COMPUTER ONE, LAFAYETTE LA

"With one client, we identified through the Network Glue diagram that there were still a few machines with Windows 7 installed. It was in an old conference room that we didn't know about."

Frank J. Hannaford . coretech, omaha ne



Identify Business Opportunities

With visibility into your clients' networks, you can pinpoint opportunities for improvement, and do so proactively. Full network visibility and documentation makes investment discussions with your clients much easier as you can show exactly where the gaps are in their network.

"As an MSP, we are always looking ahead. We meet with clients every couple of months to present them with what's going on with the network and present them with options on how to improve. Up until now, it was quite an effort for our account management team. Now **it's instantaneous with Network Glue**. Our account management team really likes it."

Frank J. Hannaford . coretech, omaha ne



Equipped with **automatic discovery, documentation, and diagramming**, keeping your clients' networks up to date is effortless.

Can't wait to get started with Network Glue?

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